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5 February 1958

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Dear Dan:

As discussed during your visit several proposals for spares and support equipment are still outstanding. These are tabulated in Exhibit A enclosed. We would appreciate your reviewing these and advising us of the action you would like us to take.

On the support equipment for Customer B's System 3s (CMCC Doc. No. 151X5.719), we have not taken any action and unless we do commence procurement on this proposal there will be substantial delay after the equipment is delivered before any spares will be available. The proposal covers equipment for System 3, which is necessary in order to utilize these systems effectively. It is quite likely there will be increases in cost to supply these items because it will not now be possible to tie in the procurement of spares with the production of systems.

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The proposal covering the revision to System 5 FAK (CMCC Doc. No. 151X5.797) is, in part, obsolete. The additions proposed have not been procured and we assume should not be acted on in view of the decision to cease using System 5. The deletions and decreases in quantity have been effected as described in the proposal except that 1 item 46 and 8 item 51 were procured and shipped. This results in some change to the cost estimate as originally submitted. Exhibit B enclosed corrects the original cost estimate for these changes.

We are proceeding on the proposal for 14-channel data reduction spares (CMCC Doc. No. 151X5.798) because of the desirability of getting support equipment into the field for use with these racks, but we would appreciate your approval of the lists as submitted.

We have procured materials necessary to effect the revision to the 3-channel data reduction equipment (CMCC Doc. No. 151X5.837) for the number of racks originally on order, but we

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have not procured items for the latest addition in quantity. We should proceed with this procurement fairly promptly if we are to have spares at time of delivery of the racks.

The revisions to System 1 FAK for FOG (CMCC Doc. No. 151X5.893), for the most part covering added items, have not been acted on and these additions are necessary to give proper support to the systems which are now in operation. Again we would appreciate fairly prompt review and approval.

We appreciate the desirability of forwarding these spares lists through the supply points but would like to point out that long delays in approval present serious problems in getting support equipment into the field in a timely fashion. In many cases, the dollar amounts in these proposals are not large and the cost of trying to operate without suitable support may be heavier than the money saved by a careful review of the items on the list. When the delay in response is over a month or six weeks it sometimes complicates our problems of incorporating procurement or fabrication of spares along with equipment then in production and may result in increased costs so that our proposal, as submitted, is no longer valid. A longer time to procure or fabricate the spares may be required if they have to be separately processed. We would appreciate anything you can do to speed up the approval time on support proposals, and please recognize that delays in approval may well result in delays in getting spares into the field along with the equipment.

Sincerely,

25X1A

Bob

RFS:bb

Enclosures:

Copy 1 of the following classified documents:

1134X5.67

1132X5. 194- Foled W/CMCC Dr. 151X5.797